

12th Pass Job Vacancy – Freshers Jobs – Sales Operations Manager in Phonepe

Hiring organization

Phonepe

Job Location

India

Remote work from: IND

Date posted

February 9, 2024

Valid through

31.08.2024

Base Salary

USD. 12 - USD. 22

APPLY NOW

Qualifications

12th Pass, Graduate

Employment Type

Full-time

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Description

12th Pass Job Vacancy

As a Sales Operations Manager at PhonePe, you'll play a pivotal role in shaping the future of digital payments in India. You'll be responsible for designing and implementing efficient processes, managing data and analytics, and supporting our sales team in achieving their targets. This is a unique opportunity to join a high-growth company at the forefront of the FinTech revolution and make a real difference in the lives of millions of Indians.

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Phonepe Careers

Responsibilities:

- **Craft and optimize sales processes:** Analyze data, identify bottlenecks, and design efficient operational procedures that enhance sales effectiveness.
- **Master the data game:** Analyze sales data to generate insights, track key performance indicators (KPIs), and provide actionable reports to sales leaders.
- **Empower your team:** Develop and implement training programs, provide ongoing support, and create a collaborative environment where your team can excel.
- **Stay ahead of the curve:** Proactively identify industry trends and suggest innovative solutions to optimize sales performance.
- **Collaborate across functions:** Partner with sales, marketing, and other departments to ensure seamless alignment and achieve organizational goals.

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Phonepe Jobs Near Me

Skills:

- Strong analytical and problem-solving skills.
- Experience in designing and implementing operational processes.
- Proficiency in Microsoft Excel and other data analysis tools.
- Excellent communication and interpersonal skills.
- A passion for innovation and a drive to succeed in a fast-paced environment.

Tags:

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