



<https://govhelp.in/job/accenture-careers-work-from-home-jobs-customer-success-manager-posts/>

Accenture Careers – Work From Home Jobs – Customer Success Manager Posts

Job Location

India

Remote work from: IN; US; AU; NZ; DK; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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Base Salary

USD. 17 - USD. 28

Qualifications

Graduate, Post Graduate

Employment Type

Full-time, Work From Home

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Description

Accenture Careers

Be a Client Hero: Customer Success Manager at Accenture

About Accenture

Imagine a company that helps other businesses become rockstars! That's Accenture. We're a world-class professional services company, which means we offer a wide range of services to help businesses grow and thrive. From strategy and consulting to technology and operations, we're here to empower companies to achieve their goals.

Position: Customer Success Manager

You're the Glue that Keeps Things Together!

As a Customer Success Manager at Accenture, you'll play a vital role in ensuring our clients get the most out of the services we provide. Think of yourself as a client champion, their go-to person for all things related to their project with Accenture. You'll build strong relationships, answer questions, solve problems, and make sure they're happy and successful.

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Hiring organization

Accenture

Date posted

April 12, 2024

Valid through

31.08.2024

APPLY NOW

Here's a glimpse into what you'll be doing:

- **Be a Client BFF:** You'll get to know our clients inside and out, understanding their business needs and goals. This way, you can tailor our services to their specific situation and ensure they're getting the most value.
- **Onboarding All-Star:** When a new client signs up, you'll be there to greet them with a warm welcome! You'll guide them through the initial setup process, answer their questions, and make sure they feel comfortable and confident using our services.
- **Problem-solving Pro:** Things don't always go according to plan, and that's okay! You'll be the first line of defense for any issues clients encounter. By being a great listener and resourceful problem-solver, you'll help them navigate any challenges and get back on track.
- **Usage Champion:** Our goal is for clients to get the most out of what we offer. You'll work closely with them to ensure they're using our services effectively and efficiently. Think of it as helping them unlock the full potential of their investment!
- **Renewal Rock Star:** Happy clients are the best kind! You'll play a key role in keeping our clients satisfied and wanting more. By demonstrating the value we bring, you'll help us secure contract renewals and expand our partnerships.

What Makes You the Perfect Fit?

- **College Degree? Great! But Experience Matters More:** We value a passion for helping others and a knack for building relationships. Whether you have a college degree or relevant experience in customer service, account management, or a similar field, we want to hear from you!
- **Communication is Key:** You can clearly explain complex things in a way that's easy to understand. You're also a great listener, able to understand client needs and concerns.
- **Team Player at Heart:** You thrive in a collaborative environment and enjoy working with others to achieve a common goal.
- **Learning Machine:** You have a curious mind and a desire to keep learning new things. The tech industry is constantly evolving, and you're ready to embrace that change!

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Why Join Accenture?

- **Make a Real Difference:** Your work will directly impact the success of our clients, helping them achieve their goals and grow their businesses.

- **Learning & Development:** We invest heavily in our people, offering a wide range of training and development opportunities to help you grow your skills and advance your career.
- **Global Exposure:** As a global company, we offer opportunities to collaborate with colleagues worldwide and gain exposure to diverse perspectives.
- **Work-Life Balance:** We believe in a healthy work-life balance and offer programs and benefits to support your well-being.
- **Fun & Collaborative Environment:** We're a company that values teamwork and fun. You'll work alongside talented and passionate colleagues who are always willing to help.

Ready to Apply?

The application process is straightforward. Just submit your resume and cover letter online. We look for enthusiasm, a willingness to learn, and a passion for client success!

Join the Accenture Family!

As a Customer Success Manager at Accenture, you'll play a vital role in driving client satisfaction and building long-term partnerships. You'll be surrounded by talented colleagues in a supportive and collaborative environment. If you're looking for a career that's both challenging and rewarding, we encourage you to apply!

General Overview

This role is perfect for someone who enjoys building relationships, solving problems, and helping others succeed. You'll wear many hats, from onboarding specialist to problem-solver and client advocate.

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