



<https://govhelp.in/job/asian-paints-recruitment-2023-free-job-alert-phone-sales-specialist-post/>

Asian Paints Careers 2023 – Free Job Alert – Phone Sales Specialist Post

Job Location

India
Remote work from: India

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Base Salary

USD. 10,000 - USD. 16,500

Qualifications

12th Pass, Graduate.

Employment Type

Full-time

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Description

Asian Paints Recruitment 2023

Asian Paints is currently hiring for the position of Phone Sales Specialist. As a Phone Sales Specialist, you will play a crucial role in driving sales and providing exceptional customer service over the phone. You will handle customer inquiries, provide product information, and assist in the sales process. This is an excellent opportunity to join the sales team of one of India's leading paint companies and contribute to its growth and success.

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Asian Paints Jobs Near Me

Responsibilities:

1. Handle inbound and outbound sales calls to promote Asian Paints products and services.
2. Engage with customers to understand their needs, answer inquiries, and provide accurate product information.
3. Proactively follow up with potential customers and leads to convert them into sales.
4. Meet or exceed sales targets and contribute to the overall sales goals of the company.
5. Maintain a strong knowledge of Asian Paints' product portfolio, features, and benefits.
6. Provide exceptional customer service and ensure customer satisfaction

Hiring organization

Asian Paints

Date posted

June 2, 2023

Valid through

31.12.2023

APPLY NOW

throughout the sales process.

7. Identify opportunities for upselling and cross-selling additional products or services.
8. Document and update customer interactions and sales activities in the CRM system.
9. Collaborate with the sales team and other departments to resolve customer issues and address any concerns.
10. Stay updated with industry trends, market dynamics, and competitor activities.

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Asian Paints Careers

Qualifications:

1. Bachelor's degree in business administration, marketing, or a related field.
2. Prior experience in phone sales, telesales, or customer service is preferred but not mandatory.
3. Excellent communication skills, both verbal and written, with a customer-centric approach.
4. Strong persuasive and negotiation skills to drive sales and close deals over the phone.
5. Ability to build rapport and establish strong relationships with customers.
6. The results-oriented mindset with a focus on achieving sales targets and driving business growth.
7. Good organizational and time management skills to handle multiple calls and prioritize tasks.
8. Proficiency in using CRM systems and other sales software tools.
9. Adaptability to work in a fast-paced and dynamic sales environment.
10. Fluency in regional languages may be an added advantage.

Important Links

Find the Link in [Apply Now](#) Button

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