



<https://govhelp.in/job/asian-paints-recruitment-2023-jobs-near-me-phone-sales-specialist-post/>

Asian Paints Jobs 2023 – Jobs Near Me – Phone Sales Specialist Post

Hiring organization

Asian Paints

Job Location

India

Remote work from: Brazil

Date posted

May 27, 2023

Valid through

31.12.2023

(adsbygoogle = window.adsbygoogle || []).push({});

Base Salary

USD. 10,500 - USD. 16,000

APPLY NOW

Qualifications

12th Pass, Graduate.

Employment Type

Full-time

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});

Description

Asian Paints Recruitment 2023

As a Phone Sales Specialist, you will be responsible for making outbound sales calls, building relationships with potential customers, and achieving sales targets. Your persuasive communication skills, product knowledge, and ability to handle objections will contribute to the success of our sales efforts. With a focus on customer satisfaction and revenue generation, you will play a vital role in driving our business growth.

(adsbygoogle = window.adsbygoogle || []).push({});

Asian Paints Jobs Near Me

Responsibilities:

1. Make outbound sales calls to potential customers, introducing our products/services and explaining their benefits.
2. Build and maintain relationships with customers through regular follow-up calls and personalized communication.
3. Identify and qualify sales leads, understanding their needs and providing relevant information to promote our offerings.
4. Conduct effective sales presentations over the phone, showcasing the features, advantages, and benefits of our products/services.
5. Listen attentively to customer concerns and objections, addressing them effectively and persuasively to close sales.
6. Meet or exceed individual and team sales targets, consistently striving for

sales excellence.

7. Accurately and promptly update customer information, sales activities, and outcomes in the CRM system.

(adsbygoogle = window.adsbygoogle || []).push({});

Asian Paints Careers

Qualifications:

1. Proven experience in outbound phone sales, telemarketing, or a related sales role.
2. Excellent communication skills, both verbal and written, with the ability to build rapport and engage customers over the phone.
3. Persuasive and results-oriented mindset, with a passion for meeting and exceeding sales targets.
4. Strong negotiation and objection handling skills, with the ability to turn objections into opportunities.
5. Good organizational skills, with the ability to manage time effectively and prioritize tasks.
6. Knowledge of sales techniques and strategies, with an understanding of the sales cycle.
7. Familiarity with CRM software and sales tools to track leads, manage customer data, and report on sales activities.

Important Links

Find the Link in [Apply Now](#) Button

(adsbygoogle = window.adsbygoogle || []).push({});

(adsbygoogle = window.adsbygoogle || []).push({});