



<https://govhelp.in/job/au-small-finance-bank-recruitment-2023-fast-job-customer-success-manager-post/>

## Au Small Finance Bank Careers 2023 – Fast Job – Customer Success Manager Post

**Hiring organization**  
Au Small Finance Bank

### Job Location

India  
Remote work from: Brazil

**Date posted**  
May 27, 2023

**Valid through**  
31.12.2023

### Base Salary

USD. 11,500 - USD. 18,000

APPLY NOW

### Qualifications

Graduate, 12th Passed

### Employment Type

Full-time

### Description

## Au Small Finance Bank Recruitment 2023

As a Customer Success Manager, you will be responsible for ensuring the success and satisfaction of our customers. You will build strong relationships with clients, understand their needs, and provide solutions to maximize their value and achieve their goals. Your exceptional communication skills, proactive approach, and dedication to customer satisfaction will contribute to the long-term success and retention of our customer base.

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Au Small Finance Bank Jobs Work From Home

### Responsibilities:

1. Serve as the primary point of contact for assigned customers, building strong relationships and understanding their business needs and objectives.
2. Proactively engage with customers to ensure they are utilizing our products or services effectively and achieving their desired outcomes.
3. Conduct regular check-ins with customers to assess their satisfaction, address any concerns or issues, and provide support and guidance.
4. Collaborate with internal teams, such as sales, product, and support, to advocate for customers and ensure their needs are met.

5. Identify upselling and cross-selling opportunities within the existing customer base, working closely with the sales team to drive revenue growth.
6. Develop and execute customer success plans, including clear goals, milestones, and success metrics, to track and demonstrate the value delivered to customers.

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Au Small Finance Bank Jobs Near Me

#### Qualifications:

1. Bachelor's degree in business, marketing, or a related field (relevant experience may substitute for education).
2. Proven experience in a customer success or account management role, preferably in a SaaS or technology company.
3. Strong interpersonal and communication skills, with the ability to build rapport and maintain relationships with diverse stakeholders.
4. The customer-centric mindset with a passion for delivering exceptional customer experiences and driving customer success.
5. Excellent problem-solving and decision-making abilities, with a proactive and solution-oriented approach.
6. Strong business acumen and ability to understand customer business needs and align them with our solutions.

**Important Links**

**Find the Link in [Apply Now](#) Button**

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