



<https://govhelp.in/job/birla-corporation-recruitment-2023-jobs-for-freshers-sales-analyst-post/>

Birla Corporation Jobs 2023 – Jobs For Freshers – Sales Analyst Post

Hiring organization
Birla Corporation

Job Location

India
Remote work from: Brazil

Date posted
June 2, 2023

Valid through
31.12.2023

Base Salary

USD. 10,000 - USD. 16,500

APPLY NOW

Qualifications

Graduate, 12th Passed

Employment Type

Full-time

Description

Birla Corporation Recruitment 2023

Birla Corporation is currently looking for fresh and talented individuals for the position of Sales Analyst. As a Sales Analyst, you will play a vital role in supporting the sales team by analyzing sales data, market trends, and customer insights. You will provide valuable insights and recommendations to optimize sales strategies and drive business growth. This is a great opportunity for freshers to kick-start their careers in sales analytics and contribute to the success of Birla Corporation, a renowned conglomerate.

Birla Corporation Jobs Near Me

Responsibilities:

1. Collect, analyze, and interpret sales data to identify trends, patterns, and opportunities.
2. Prepare sales reports, dashboards, and presentations for the sales team and management.
3. Monitor sales performance, comparing actual results against targets and providing insights.
4. Conduct market research and competitor analysis to identify potential market segments and growth opportunities.
5. Assist in developing sales forecasts, budgets, and sales plans based on data analysis.

6. Collaborate with the sales team to analyze customer preferences, behaviors, and needs.
7. Support the sales team in developing pricing strategies and promotional activities.
8. Provide data-driven insights and recommendations to optimize sales processes and improve sales performance.
9. Assist in evaluating the effectiveness of sales campaigns and initiatives.
10. Stay updated with industry trends, market dynamics, and best practices in sales analytics.

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Birla Corporation Careers

Qualifications:

1. Bachelor's degree in business administration, marketing, finance, or a related field.
2. Freshers are welcome to apply.
3. Strong analytical skills with the ability to interpret and analyze large datasets.
4. Proficiency in using Microsoft Excel or other data analysis tools.
5. Excellent problem-solving and critical thinking abilities.
6. Good communication and presentation skills to effectively convey insights.
7. Attention to detail and accuracy in data analysis and reporting.
8. Curiosity and eagerness to learn about sales analytics and business intelligence.
9. Ability to work independently and collaborate effectively with cross-functional teams.
10. Adaptability and willingness to embrace new technologies and tools.

Important Links

Find the Link in [Apply Now](#) Button

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