



<https://govhelp.in/job/birla-corporation-recruitment-2023-jobs-near-me-director-of-sales-post/>

Birla Corporation Jobs 2023 – Jobs Near Me – Director of Sales Post

Hiring organization
Birla Corporation

Job Location

India
Remote work from: Brazil

Date posted
May 27, 2023

Valid through
31.12.2023

Base Salary

USD. 10,000 - USD. 16,500

APPLY NOW

Qualifications

12th Pass, Graduate.

Employment Type

Full-time

Description

Birla Corporation Recruitment 2023

As the Director of Sales, you will be responsible for leading and managing our organization's sales team to drive revenue growth and achieve sales targets. Your primary focus will be developing and implementing strategic sales initiatives, establishing sales objectives, and providing guidance and support to the sales team. Your strong leadership skills, sales expertise, and business acumen will contribute to the overall success of our company.

Birla Corporation Careers

Responsibilities:

1. Develop and execute the overall sales strategy and vision, aligning it with the company's goals and objectives.
2. Set sales targets, quotas, and goals for the sales team, and establish performance metrics to track progress and measure success.
3. Lead, mentor, and motivate a sales team, providing guidance, training, and support to help them achieve their individual and team targets.
4. Identify new market opportunities, customer segments, and emerging trends to expand the organization's sales reach and drive revenue growth.
5. Build and maintain strong relationships with key clients, partners, and stakeholders, ensuring customer satisfaction and loyalty.
6. Collaborate with cross-functional teams, such as marketing, product

development, and customer support, to align sales efforts with overall company objectives.

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Birla Corporation Jobs Near Me

Qualifications:

1. Bachelor's degree in business administration, marketing, or a related field (an advanced degree is a plus).
2. Proven experience in sales leadership roles, preferably as a Director of Sales or similar senior sales management position.
3. Demonstrated track record of achieving and exceeding sales targets and driving revenue growth.
4. Excellent leadership and team management skills, with the ability to inspire and motivate a diverse sales team.
5. In-depth knowledge of sales strategies, methodologies, and best practices, with a focus on consultative and solution-oriented selling.
6. Strategic mindset with the ability to develop and execute effective sales strategies aligned with organizational goals.

Important Links

Find the Link in [Apply Now](#) Button

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