

https://govhelp.in/job/blue-dart-careers-2023-free-job-alert-sales-executive-post/

Blue Dart Recruitment 2023 - Free Job Alert - Sales Executive Post

Job Location

India

Remote work from: India

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Base Salary

USD. 11,000 - USD. 17,500

Qualifications

12th Pass, Graduation.

Employment Type

Full-time

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Description

Blue Dart Careers 2023

As a Sales Executive, your primary responsibility will be to generate revenue by selling products or services to prospective customers. You will be responsible for identifying leads, engaging with potential clients, and closing sales deals. Your goal will be to achieve sales targets and contribute to the overall growth and success of the company.

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Blue Dart Jobs Near Me

Responsibilities:

- Research and identify potential customers or markets for the company's products or services.
- Generate leads through various channels, including cold calling, networking, and referrals.
- Establish and nurture strong relationships with customers to understand their requirements and preferences.
- Provide excellent customer service and address any inquiries or concerns promptly.
- Present the company's products or services to potential customers, highlighting their features and benefits.
- Prepare and deliver persuasive sales proposals and demonstrations.

Hiring organization

Blue Dart

Date posted

May 20, 2023

Valid through

31.12.2023

APPLY NOW

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Blue Dart Careers

Qualifications:

- Proven experience as a Sales Executive or relevant role in a similar industry.
- Strong sales and negotiation skills with a track record of achieving or exceeding targets.
- Excellent communication and interpersonal skills.
- Self-motivated and driven to succeed in a competitive sales environment.
- Ability to build and maintain long-term customer relationships.
- Good organizational and time management abilities.

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