



<https://govhelp.in/job/branch-sales-manager-citi-bank-recruitment-2023-in-kolkata-parnasree-pally/>

Branch Sales Manager – Citi Bank Recruitment 2023 In Kolkata, Parnasree Pally

Hiring organization

Citi Bank

Job Location

Parnasree Pally, 700060, Kolkata, West Bengal, India

Date posted

June 12, 2023

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Valid through

31.12.2023

Base Salary

USD. 14,200 - USD. 20,500

APPLY NOW

Qualifications

Graduate

Employment Type

Full-time

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Description

Citi Bank Recruitment 2023

Company: Citi Bank Position: Branch Sales Manager Location: Kolkata, Parnasree Pally

Job Description: Citi Bank is seeking a qualified candidate for the position of Branch Sales Manager. As a Branch Sales Manager at Citi Bank, you will be responsible for driving sales growth, managing the branch's sales team, and achieving business targets. You will lead a team of sales professionals, develop and implement sales strategies, and ensure excellent customer service. This role offers an exciting opportunity to contribute to the success of one of the leading banks in India and shape the future of banking.

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Citi Bank Jobs Near Me

Responsibilities:

- Develop and execute sales strategies to drive business growth and meet sales targets.
- Lead and motivate the branch sales team to achieve individual and team goals.
- Identify new business opportunities and build relationships with potential clients.
- Maintain and strengthen relationships with existing customers to ensure high customer satisfaction.

- Monitor market trends, competitor activities, and customer preferences to identify business opportunities.
- Provide guidance and support to the sales team in achieving their targets and resolving customer issues.
- Collaborate with other departments within the bank to ensure seamless customer service delivery.
- Conduct regular performance evaluations and provide feedback to the sales team members.
- Ensure compliance with bank policies, regulations, and ethical standards.
- Stay updated with industry trends and changes in banking products and services.

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Citi Bank Careers

Qualifications:

- Bachelor's degree in business, finance, or a related field.
- Previous experience in sales, preferably in the banking or financial services industry.
- Proven track record of achieving sales targets and managing a sales team.
- Strong leadership and management skills.
- Excellent communication and interpersonal skills.
- Customer-focused mindset with a strong understanding of customer needs.
- Knowledge of banking products and services.
- Ability to analyze data and make data-driven decisions.
- Proficiency in local language (Bengali) and English.
- Willingness to work flexible hours, including weekends and public holidays,

Important Links

Find the Link in [Apply Now](#) Button

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