

https://govhelp.in/job/chief-sales-officer-all-job-for-you-urgent-hiring-in-mankind-pharma/

Chief Sales Officer - All Job For You - Urgent Hiring in Mankind Pharma

Job Location

India

Remote work from: IND

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Base Salary

USD. 10 - USD. 21

Qualifications

Graduate, 12th Pass

Employment Type

Full-time

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Description

Chief Sales Officer

As the Chief Sales Officer, you will be responsible for leading and driving the strategic direction of Mankind Pharma's sales function across all channels and geographies. You will be a key member of the leadership team, playing a pivotal role in achieving the company's ambitious growth objectives.

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Mankind Pharma Careers

Responsibilities:

- Develop and implement a comprehensive sales strategy aligned with the company's overall business goals.
- Lead and motivate a high-performing sales team across diverse regions and product categories.
- Drive revenue growth through effective channel management, market expansion, and strategic partnerships.
- Build and maintain strong relationships with key stakeholders, including distributors, doctors, and pharmacists.
- Analyze market trends and customer needs to identify new growth opportunities.
- Oversee sales budgets and ensure efficient resource allocation.
- · Stay abreast of industry regulations and compliance requirements.

Hiring organization

Mankind Pharma

Date posted

February 9, 2024

Valid through

31.08.2024

APPLY NOW

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Mankind Pharma Jobs Near Me

Skills:

- Proven track record of success in leading and growing sales teams in the pharmaceutical industry.
- Strong understanding of the Indian pharmaceutical market and its dynamics.
- Excellent leadership, communication, and interpersonal skills.
- Strategic thinking and analytical abilities.
- Ability to build and maintain relationships with key stakeholders.
- In-depth knowledge of sales operations and best practices.
- Demonstrated ability to achieve ambitious sales targets.

Tags:

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