



<https://govhelp.in/job/dabur-recruitment-2023-all-india-jobs-sales-executive-post/>

## Dabur Recruitment 2023 – All India Jobs – Sales Executive Post

### Job Location

India  
Remote work from: Brazil

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### Base Salary

USD. 13,500 - USD. 19,300

### Qualifications

12th Pass, Graduate.

### Employment Type

Full-time

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### Description

## Dabur Recruitment 2023

As a Sales Executive at Dabur, you will play a vital role in driving the sales of our products and achieving revenue targets. Your primary responsibility will be to establish and maintain strong relationships with retailers, distributors, and wholesalers, ensuring maximum market penetration and customer satisfaction. This position offers an exciting opportunity to contribute to the growth of a renowned consumer goods company and build a successful career in sales.

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Dabur Jobs Near Me

### Responsibilities:

1. Sales Generation: Actively seek out new sales opportunities through cold calling, networking, and market research. Build and maintain a pipeline of potential customers. Present Dabur's product portfolio, negotiate terms, and close sales deals. Continuously meet or exceed sales targets to drive revenue growth.
2. Relationship Management: Develop and maintain strong relationships with retailers, distributors, and wholesalers. Provide excellent customer service by promptly addressing customer queries, concerns, and complaints. Collaborate with internal teams to ensure smooth order processing, timely delivery, and efficient after-sales support.
3. Market Analysis: Stay updated on market trends, competitor activities, and

### Hiring organization

Dabur

### Date posted

June 12, 2023

### Valid through

31.12.2023

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customer preferences. Conduct regular market visits to gather insights and identify new business opportunities. Analyze sales data and market feedback to develop strategies for enhancing product positioning, pricing, and promotional activities.

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#### **Dabur Careers**

#### **Skills:**

1. **Sales Acumen:** Possess strong sales and negotiation skills. Ability to identify customer needs, present solutions, and close sales effectively. Proven track record of meeting or exceeding sales targets. The customer-centric mindset with the ability to build and maintain long-term relationships.
2. **Communication Skills:** Excellent verbal and written communication skills. Ability to articulate product features, benefits, and value propositions clearly and persuasively. Active listening skills to understand customer requirements and provide appropriate solutions.
3. **Team Player:** Strong collaborative and interpersonal skills. Ability to work effectively in a team environment and establish harmonious relationships with colleagues, superiors, and customers. Willingness to support and contribute to the overall success of the sales team.

#### **Important Links**

**Find the Link in [Apply Now](#) Button**

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