

https://govhelp.in/job/flipkart-vacancy-near-me-jobs-for-freshers-sales-person-in-flipkart/

# Flipkart Vacancy Near Me – Jobs For Freshers – Sales Person in Flipkart

### Job Location

India

Remote work from: IND

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### **Base Salary**

USD. 10 - USD. 20

### Qualifications

12th Pass, Graduate

# **Employment Type**

Full-time

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# **Description**

# Flipkart Vacancy Near Me

As a Sales Person at Flipkart, you'll play a crucial role in expanding our seller base and driving the growth of our marketplace. You'll be responsible for identifying, onboarding, and nurturing relationships with potential sellers across various categories. Your dedication and hard work will directly contribute to Flipkart's success, making this a truly rewarding opportunity.

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### Flipkart Jobs For Freshers

# Responsibilities:

- **Prospect and identify potential sellers:** Utilize various channels to identify businesses that align with Flipkart's growth strategy.
- **Build strong relationships:** Develop and maintain positive relationships with sellers, understanding their needs and concerns.
- Present compelling proposals: Effectively communicate the value proposition of selling on Flipkart, highlighting benefits like increased reach, marketing support, and streamlined logistics.
- Guide sellers through onboarding: Provide clear and comprehensive guidance throughout the seller registration process.
- Offer ongoing support: Assist sellers with platform navigation, product listing, promotions, and other aspects to ensure their success.
- Track and report performance: Monitor key metrics related to seller

# Hiring organization

Flipkart

## Date posted

January 29, 2024

# Valid through

31.08.2024

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acquisition and onboarding, and provide regular reports to management.

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# Flipkart Jobs Near Me

### Skills:

- Excellent communication and interpersonal skills, with the ability to build rapport and trust with diverse stakeholders.
- Strong presentation and negotiation skills, able to persuasively convey the value proposition of Flipkart.
- Proficient in MS Office Suite and other relevant software tools.
- Ability to work independently and as part of a team, with a strong focus on achieving targets.
- Adaptability and resilience, thriving in a fast-paced and dynamic environment.

### Tags:

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