



<https://govhelp.in/job/flipkart-vacancy-near-me-jobs-near-me-area-sales-manager/>

Flipkart Vacancy Near Me – Jobs Near Me – Area Sales Manager

Job Location

India
Remote work from: IND

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Base Salary

USD. 11 - USD. 21

Qualifications

12th Pass, Graduate

Employment Type

Full-time

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Description

Flipkart Vacancy Near Me

We are seeking an enthusiastic and driven Area Sales Manager to join our dynamic team and play a key role in expanding our seller base and driving growth in your designated territory. You will be responsible for building strong relationships with sellers, understanding their needs, and providing them with customized solutions to help them succeed on the Flipkart platform.

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Flipkart Jobs Near Me

Responsibilities:

- **Seller Acquisition and Onboarding:** Identify and acquire new sellers relevant to your assigned category. Streamline the onboarding process and help sellers understand Flipkart's policies and procedures.
- **Relationship Management:** Build and maintain strong relationships with existing sellers. Understand their business goals and challenges, and offer solutions to help them grow on the platform.
- **Sales and Growth:** Achieve assigned sales targets and contribute to the overall growth of your assigned category. Identify sales opportunities and develop strategies to increase seller penetration and engagement.
- **Data Analysis and Reporting:** Analyze sales data and market trends to identify growth opportunities. Prepare regular reports and insights to track progress and measure the effectiveness of your strategies.

Hiring organization

Flipkart

Date posted

February 9, 2024

Valid through

31.08.2024

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Flipkart Careers

Skills:

- Bachelor's degree in Business Administration, Marketing, or a related field.
- Minimum 2-3 years of experience in sales, preferably within the e-commerce industry.
- Proven track record of exceeding sales targets and achieving revenue growth.
- Excellent communication, negotiation, and interpersonal skills.
- Strong analytical and problem-solving abilities.
- Ability to work independently and as part of a team.
- Proficiency in Microsoft Office Suite and CRM software.

Tags:

flipkart recruitment 2024,flipkart hiring 2024,flipkart new vacancy,flipkart jobs from home,flipkart work from home,flipkart,flipkart job vacancy,flipkart new vacancy 2024,flipkart company job 2024,flipkart packing job 2024,flipkart vacancy 2024,flipkart jobs,flipkart work from home job,flipkart work from home jobs,flipkart jobs work from home,flipkart new job vacancy 2024,flipkart work from home jobs interview

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