

<https://govhelp.in/job/lenskart-recruitment-2023-jobs-near-me-regional-sales-manager-post/>

Lenskart Jobs 2023 – Jobs Near Me – Regional Sales Manager Post

Hiring organization
Lenskart

Job Location

India
Remote work from: Brazil

Date posted
May 25, 2023

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Valid through
31.12.2023

Base Salary

USD. 10,000 - USD. 15,000

APPLY NOW

Qualifications

Graduate, 12th Passed

Employment Type

Full-time

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Description

Lenskart Recruitment 2023

A Regional Sales Manager is responsible for leading a sales team within a specific geographic region to achieve sales targets and drive revenue growth. They play a crucial role in developing and implementing sales strategies, building customer relationships, and overseeing sales activities within their assigned territory. Regional Sales Managers collaborate with cross-functional teams, mentor sales representatives, and analyze market trends to optimize sales performance.

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Responsibilities:

- Develop and implement strategic sales plans to achieve regional sales targets and objectives.
- Analyze market trends, customer needs, and competitive landscape to identify business opportunities.
- Recruit, train, and onboard sales representatives within the region.
- Provide coaching, guidance, and performance feedback to the sales team.
- Set clear expectations and goals for the team, and monitor their progress.

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Lenskart Jobs Near Me

Qualifications:

- Bachelor's degree in Business Administration, Marketing, or a related field. MBA is a plus.
- Proven experience as a Sales Manager or in a similar sales leadership role.
- Strong track record of achieving sales targets and driving revenue growth.
- Excellent leadership and team management skills.
- Strong understanding of sales techniques, strategies, and negotiation principles.
- Demonstrated ability to build and maintain customer relationships.
- Analytical mindset with the ability to analyze market data and trends.

Important Links

Find the Link in [Apply Now](#) Button

Effective communication and presentation skills.

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