



<https://govhelp.in/job/mankind-pharma-recruitment-2023-fast-job-area-sales-manager-post/>

Mankind Pharma Jobs 2023 – Fast Job – Area Sales Manager Post

Hiring organization
Mankind Pharma

Job Location

India
Remote work from: Brazil

Date posted
May 26, 2023

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Valid through
31.12.2023

Base Salary

Rs. 9,500 - Rs. 16,000

APPLY NOW

Qualifications

12th Pass, Graduate.

Employment Type

Full-time

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Description

Mankind Pharma Recruitment 2023

As an Area Sales Manager, you will be responsible for overseeing and managing the sales operations within a designated geographic area. Your primary objective will be to drive sales growth, achieve revenue targets, and maximize profitability. You will lead a team of sales representatives, establish strong customer relationships, and implement effective sales strategies to expand market share and meet business objectives.

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Mankind Pharma Jobs Near Me

Responsibilities:

- Develop and execute sales strategies and action plans to drive business growth in the assigned area.
- Recruit, train, and motivate a high-performing sales team. Provide guidance, coaching, and performance feedback to ensure the team's success.
- Build and maintain strong relationships with key customers, distributors, and channel partners.
- Monitor market trends, analyze sales data, and generate accurate sales forecasts.
- Identify potential market segments, untapped opportunities, and new business prospects within the assigned area.

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Mankind Pharma Careers

Qualifications:

- Bachelor's degree in business, marketing, or a related field (preferred).
- Proven experience as a sales manager or in a similar sales leadership role.
- Strong leadership and team management skills.
- Excellent communication and interpersonal abilities.
- Results-oriented mindset with a track record of achieving sales targets.
- Strategic thinking and analytical skills.
- Knowledge of sales techniques, market dynamics, and customer behavior.

Important Links Find the Link in [Apply Now](#) Button

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