



<https://govhelp.in/job/mobikwik-recruitment-2023-all-india-jobs-chief-sales-officer-post/>

Mobikwik Jobs 2023 – All India Jobs – Chief Sales Officer Post

Hiring organization

Mobikwik

Job Location

India

Remote work from: Brazil

Date posted

May 27, 2023

Valid through

31.12.2023

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Base Salary

USD. 10,000 - USD. 17,500

APPLY NOW

Qualifications

12th, Graduate.

Employment Type

Full-time

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Description

Mobikwik Recruitment 2023

As the Chief Sales Officer (CSO), you will lead and oversee the sales function of our organization. Your primary responsibility will be to develop and execute strategic sales initiatives to drive revenue growth and achieve sales targets. You will lead a sales team, establish sales objectives, and implement effective sales strategies. Your leadership, business acumen, and strong sales expertise will contribute to the overall success of our organization.

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Mobikwik Jobs Near Me

Responsibilities:

1. Develop and execute the overall sales strategy and vision, aligning it with the company's goals and objectives.
2. Set sales targets, quotas, and goals for the sales team, and establish performance metrics to track progress and measure success.
3. Lead, mentor, and motivate a sales team, providing guidance, training, and support to help them achieve their individual and team targets.
4. Develop and maintain strong relationships with key clients, partners, and stakeholders, ensuring customer satisfaction and loyalty.
5. Identify new market opportunities, customer segments, and emerging trends to expand the organization's sales reach and drive revenue growth.

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Mobikwik Work From Home Jobs

Qualifications:

1. Bachelor's degree in business administration, marketing, or a related field (an advanced degree is a plus).
2. Proven experience in sales leadership roles, preferably as a Chief Sales Officer or similar senior sales management position.
3. Strong track record of achieving and exceeding sales targets and driving revenue growth.
4. Excellent leadership and team management skills, with the ability to inspire and motivate a diverse sales team.
5. In-depth knowledge of sales strategies, methodologies, and best practices, with a focus on consultative and solution-oriented selling.
6. Strategic mindset with the ability to develop and execute effective sales strategies aligned with organizational goals.

Important Links

Find the Link in [Apply Now](#) Button

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