

https://govhelp.in/job/mobikwik-recruitment-2023-mobikwik-careers-b2b-sales-specialist-post/

Mobikwik Recruitment 2023 - Mobikwik Careers - B2B Sales Specialist Post

Job Location

India

Remote work from: India

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Base Salary

USD. 10,000 - USD. 16,500

Qualifications

12th, Graduation.

Employment Type

Full-time

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Description

Mobikwik Recruitment 2023

The B2B Sales Specialist will be responsible for generating new business through the identification and qualification of sales leads, as well as developing and managing relationships with current and potential clients.

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Responsibilities:

- · Generate leads through prospecting and cold calling
- Qualify leads and determine their fit for our products or services
- Develop and manage relationships with current and potential clients

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Mobikwik Careers

Qualifications:

- Minimum of 2 years of business-to-business sales experience
- Experience working with customers in the technology industry is a plus

Importation and negotiation skills in Apply Now Button

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Hiring organization

Mobikwik

Date posted

April 28, 2023

Valid through

31.12.2025

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