

<https://govhelp.in/job/nestle-career-for-sales-manager-post/>

Nestle Career for Sales Manager Post

Job Location

Canada

Remote work from: IN; US; AU; NZ; HK; JP; KZ; MY; SG; TW; TH; UZ; VN; AT; BY; BE; DK; FR; DE; GR; NL; RU; ES; CH; UK; GB; DZ; KW; MA; QA; SA; MX; AE; CA; GT; DO

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Base Salary

USD. 45 - USD. 63

Qualifications

Bachelor's degree in any field

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Employment Type

Full-time, Part-time

Description

Branch Manager

Job Summary:

The Branch Manager is responsible for leading and managing the operations of a branch office, ensuring the delivery of high-quality services to customers, and driving business growth and profitability.

Key Responsibilities:

Operations Management

Hiring organization

Nestle

Date posted

July 29, 2024

Valid through

31.12.2024

APPLY NOW

Oversee the day-to-day operations of the branch office, including managing staff, resources, and budgets to achieve business objectives.

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Customer Service

Develop and maintain strong relationships with customers, identifying and addressing their needs, and providing solutions to meet their requirements.

Business Development

Identify and pursue new business opportunities, develop and execute sales strategies, and build partnerships with key stakeholders to drive revenue growth.

Team Management

Lead, motivate, and develop a high-performing team, providing coaching, guidance, and feedback to ensure excellent performance and career growth.

Risk Management

Identify and mitigate risks, ensuring compliance with company policies, procedures, and regulatory requirements.

Financial Management

Manage branch finances, including budgeting, forecasting, and reporting, to ensure profitability and financial performance.

Health, Safety, and Environment

Ensure a safe and healthy work environment, adhering to company HSE policies and procedures, and promoting a culture of safety and environmental responsibility.

Requirements:

Education

Bachelor's degree in Business Administration, Engineering, or a related field.

Experience

Minimum 5 years of experience in a management role, preferably in the energy industry.

Skills

Strong leadership, communication, and problem-solving skills, with the ability to work in a fast-paced environment.

Certifications

Professional certifications, such as PMP or MBA, are an asset.

What We Offer:

Competitive Salary

A competitive salary and benefits package, commensurate with experience.

Career Growth

Opportunities for career growth and professional development within a leading energy company.

Collaborative Work Environment

A collaborative and dynamic work environment that values diversity and inclusion.

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