



<https://govhelp.in/job/phillips-recruitment-2023-all-india-jobs-retail-sales-post/>

Phillips Recruitment 2023 – All India Jobs – Retail Sales Post

Job Location

India
Remote work from: Brazil

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Base Salary

USD. 13,000 - USD. 17,000

Qualifications

Graduate, 12th Pass.

Employment Type

Full-time

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Description

Phillips Recruitment 2023

As a Retail Sales representative at Philips, you will play a key role in promoting and selling Philips products to customers in retail settings.

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Phillips Jobs Near Me

Responsibilities:

1. Engaging with customers to understand their needs and provide product recommendations.
2. Demonstrating the features and benefits of Philips products to potential customers.
3. Assisting customers in making informed purchasing decisions based on their requirements.
4. Building and maintaining strong relationships with retail partners and store staff.
5. Monitoring product inventory levels and coordinating with store management for replenishment.
6. Achieving sales targets and driving revenue growth in assigned retail locations.
7. Providing after-sales support, including addressing customer queries or issues.
8. Staying updated on Philips product knowledge, industry trends, and competitor offerings.

Hiring organization

Phillips

Date posted

June 16, 2023

Valid through

31.12.2023

APPLY NOW

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Phillips Careers

Skills:

1. Education: A high school diploma or equivalent qualification is required. Additional education in sales or marketing is preferred.
2. Sales Experience: Prior experience in retail sales, preferably in the consumer electronics or healthcare industry.
3. Customer Focus: Strong customer-centric approach with the ability to understand and fulfill customer needs.
4. Communication Skills: Excellent communication and interpersonal skills to engage effectively with customers and store staff.
5. Product Knowledge: Familiarity with Philips products or similar consumer electronics products is an advantage.
6. Sales Techniques: Understanding of sales techniques, including product demonstration, objection handling, and closing sales.
7. Target Orientation: Proven ability to achieve sales targets and work in a target-driven environment.
8. Flexibility: Willingness to work on weekends, holidays, and in different retail locations as per business requirements.

Important Links Find the Link in [Apply Now](#)

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