



<https://govhelp.in/job/pidilite-recruitment-2023-free-job-alert-customer-success-associate-post/>

Pidilite Careers 2023 – Free Job Alert – Customer Success Associate Post

Hiring organization
Pidilite

Job Location

India
Remote work from: Brazil

Date posted
May 25, 2023

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Valid through
31.12.2023

Base Salary

USD. 10,500 - USD. 15,500

APPLY NOW

Qualifications

12th Pass, Graduation.

Employment Type

Full-time

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Description

Pidilite Recruitment 2023

We are looking for a dedicated and customer-focused individual to join our team as a Customer Success Associate. In this role, you will be responsible for ensuring the satisfaction and retention of our valued customers. Your primary objective will be to build strong relationships with customers, understand their needs, and provide them with exceptional support and guidance throughout their journey with our company.

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Pidilite Jobs Near Me

Responsibilities:

1. Onboard new customers and guide them through the implementation process, ensuring a smooth transition and successful adoption of our products or services.
2. Serve as the primary point of contact for assigned customers, promptly addressing their inquiries, concerns, and requests.
3. Proactively engage with customers to understand their business objectives, challenges, and goals, and provide relevant solutions and recommendations.
4. Conduct regular check-ins with customers to assess their satisfaction, gather feedback, and identify opportunities for improvement.
5. Collaborate closely with the sales team to identify upselling and cross-selling opportunities, and assist in expanding customer accounts.

6. Provide product demonstrations, training sessions, and webinars to educate customers on the features and functionality of our products.

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Pidilite Careers

Qualifications:

1. Previous experience in a customer-facing role, such as customer success, account management, or customer support.
2. Excellent interpersonal and communication skills, both written and verbal, to effectively engage with customers and build relationships.
3. Strong problem-solving and critical-thinking abilities to identify and resolve customer issues in a timely manner.
4. Empathy and a customer-centric mindset, with a passion for delivering exceptional service and ensuring customer satisfaction.
5. Ability to multitask and prioritize tasks effectively in a fast-paced environment.
6. Technical aptitude and the ability to quickly learn and navigate software applications.

Important Links

Find the Link in [Apply Now](#) Button

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