



<https://govhelp.in/job/relationship-manager-jobs-in-axis-bank-careers/>

## Relationship Manager

### Job Location

No 9, Block A, Mahatma Gandhi Rd, Koramangala, 560001, Bengaluru, Karnataka, India

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### Base Salary

Rs. 2,40,000 - Rs. 3,50,000

### Qualifications

- Bachelor's degree in Finance, Business Administration, or a related field.
- Minimum 5 years of experience in relationship management, preferably in banking or financial services.
- Proven track record of achieving sales targets and building client relationships.

### Employment Type

Full-time

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### Description

## Relationship Manager Jobs in Axis Bank Careers

**Location:** Bangalore

**Updated On:** December 26, 2024

**Salary Range:** ₹2,40,000 – ₹3,50,000 per year

Axis Bank is hiring a Relationship Manager to join its growing team in Bangalore. This role is ideal for experienced professionals who are passionate about building strong client relationships and delivering financial solutions.

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### Responsibilities:

- Build and maintain strong relationships with high-net-worth individuals and corporate clients.
- Understand client needs and provide tailored financial solutions.
- Identify new business opportunities through networking and outreach.
- Offer loans, investments, and wealth management solutions.
- Ensure exceptional customer service and satisfaction.
- Collaborate with internal teams for a seamless client experience.

### Hiring organization

Axis Bank

### Date posted

January 17, 2025

### Valid through

31.03.2025

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- Keep up with market trends and industry practices.
- Help achieve team and departmental goals.

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### Skills Required:

1. Strong communication and interpersonal skills.
2. Excellent negotiation abilities.
3. Analytical and problem-solving skills.
4. Knowledge of financial products and services.
5. Ability to work independently and in a team.
6. Proficiency in Microsoft Office and CRM software.

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### Qualifications:

1. Bachelor's degree in Finance, Business Administration, or a related field.
2. Minimum 5 years of experience in relationship management, preferably in banking or financial services.
3. Proven track record of achieving sales targets and building client relationships.

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### Experience:

- At least 5 years of relevant experience in banking or financial services.

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### Work Details:

- **Working Days:** 5 days a week
- **Type:** Full-time, in-office job

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### About Axis Bank:

Axis Bank is India's third-largest private bank. It provides a wide range of financial services to individuals, businesses, and corporates. The bank has a strong presence across India and operates in international markets like Singapore, Hong Kong, Dubai, and London.

**Join Axis Bank as a Relationship Manager** and take your career to new heights

in the financial sector!  
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