



<https://govhelp.in/job/sales-consultant-job-card-jsw-steel-careers-for-freshers/>

Sales Consultant – Job Card – JSW Steel Careers For Freshers

Job Location

India
Remote work from: IND

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Base Salary

USD. 10 - USD. 21

Qualifications

12th Pass, Graduate

Employment Type

Full-time

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Description

Sales Consultant

JSW Steel is one of India's leading steel producers, committed to providing high-quality steel solutions for various industries. We are driven by innovation, excellence, and a customer-centric approach, and we offer a stimulating work environment where you can learn, grow, and contribute to shaping the future of the steel industry.

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JWS Steel Jobs For Freshers

Responsibilities:

- **Prospect and develop new business opportunities:** Identify, qualify, and build relationships with potential customers
- **Develop and present product proposals:** Understand customer needs, recommend the most suitable steel solutions, and create compelling proposals that win their business
- **Negotiate and close deals:** Negotiate competitive prices and terms, close deals effectively, and ensure customer satisfaction
- **Maintain and strengthen customer relationships:** Build long-term relationships with existing customers, understand their evolving needs, and provide ongoing support
- **Support sales team activities:** Assist senior sales representatives and contribute to achieving team targets

Hiring organization

JWS Steel

Date posted

February 26, 2024

Valid through

31.08.2024

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JWS Steel Jobs Near Me

Skills:

- Bachelor's degree in Business Administration, Marketing, Engineering, or a related field (freshers can apply)
- Excellent communication, presentation, and interpersonal skills
- Strong negotiating and problem-solving abilities
- Self-motivated, results-oriented, and able to work independently as well as part of a team
- Excellent analytical and organizational skills
- Proficiency in Microsoft Office Suite (Word, Excel, PowerPoint)

Tags:

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