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Samsung Jobs 2023 – All India Jobs – Jr. Sales Executive Post

Hiring organization
Samsung

Job Location

India
Remote work from: Brazil

Date posted
May 27, 2023

Valid through
31.12.2023

Base Salary

USD. 10,500 - USD. 15,500

APPLY NOW

Qualifications

12th Pass, Graduate.

Employment Type

Full-time

Description

Samsung Recruitment 2023

As a Jr. Sales Executive, you will play a crucial role in our sales team, supporting our efforts to generate revenue and achieve sales targets. You will be responsible for assisting senior sales executives and managers in various sales activities, as well as engaging with potential and existing customers to drive sales growth.

Samsung Careers

Responsibilities:

1. assist senior sales executives in identifying and qualifying potential leads through market research, cold calling, and networking.
2. Conduct sales presentations and product demonstrations to potential clients, showcasing the benefits and features of our products or services.
3. Collaborate with the sales team to develop and implement effective sales strategies and tactics.
4. Build and maintain strong relationships with existing clients, addressing their inquiries and providing excellent customer service.
5. Prepare and submit sales proposals, quotes, and contracts to potential clients.
6. Follow up on sales leads and opportunities, ensuring timely communication and progression through the sales pipeline.

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Samsung Jobs Near Me

Requirements:

1. Bachelor's degree in business administration, marketing, or a related field (or equivalent experience).
2. Proven experience in sales or customer service roles is preferred but not mandatory.
3. Excellent communication and interpersonal skills, with the ability to build rapport and negotiate effectively.
4. Strong organizational and time management abilities, with the capacity to prioritize tasks and meet deadlines.
5. Self-motivated and results-oriented mindset, with a passion for achieving sales targets.
6. Proficiency in using CRM software and other sales tools to manage leads, track progress, and generate reports.

Important Links

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