

https://govhelp.in/job/zomato-jobs-for-freshers-private-jobs-sales-assistants/

Zomato Jobs For Freshers - Private Jobs - Sales Assistants

Job Location India Remote work from: IND

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Base Salary USD. 15 - USD. 22

Qualifications 12th Pass, Graduate

Employment Type Full-time

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Zomato Jobs For Freshers

As a Sales Assistant, you'll play a vital role in our mission to expand our reach and connect with new restaurant partners. You'll be responsible for identifying and reaching out to potential restaurants, building relationships, and presenting our platform's unique offerings.

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Zomato Careers

Responsibilities:

- **Prospect and qualify leads:** Generate leads through various channels, identify potential restaurant partners, and gather relevant information.
- **Build relationships with restaurants:** Develop and maintain positive relationships with potential and existing restaurant partners, understanding their needs and addressing their concerns.
- **Present and negotiate partnership proposals:** Effectively communicate the value proposition of Zomato to restaurant partners, negotiate and close deals, and ensure successful onboarding.

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Hiring organization Zomato

Date posted February 28, 2024

Valid through 31.08.2024

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Skills:

- Excellent communication and interpersonal skills: Build rapport, actively listen, and clearly communicate Zomato's value proposition to diverse audiences.
- Strong negotiation and persuasion skills: Effectively present information and negotiate win-win partnerships with restaurants.
- **Proactive and self-motivated:** Take initiative, manage your time effectively, and work independently to achieve set goals.
- Ability to work in a fast-paced environment: Thrive in a dynamic environment with tight deadlines and changing priorities.

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