



<https://govhelp.in/job/zomato-jobs-jobs-for-freshers-advertising-salesperson-in-zomato/>

Zomato Jobs - Jobs For Freshers - Advertising Salesperson in Zomato

Hiring organization
Zomato

Job Location

India
Remote work from: IND

Date posted

February 12, 2024

Valid through

31.08.2024

Base Salary

USD. 11 - USD. 21

APPLY NOW

Qualifications

12th Pass, Graduate

Employment Type

Full-time

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[Fresher and Experience Candidates Required: Click Here to Apply Now!](#)

Description

Zomato Jobs

As an Advertising Salesperson, you'll play a pivotal role in driving revenue growth for Zomato's advertising solutions. You'll be the bridge between restaurants and food businesses seeking to reach new customers and our diverse portfolio of advertising options. Be prepared to unleash your creativity, craft compelling proposals, and exceed sales targets in a fast-paced and dynamic environment.

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Zomato Freshers Jobs

Responsibilities:

- **Become a Restaurant Whisperer:** Build strong relationships with restaurants and food businesses to understand their unique marketing goals and challenges.
- **Tailor-Made Solutions:** Craft personalized advertising packages that leverage Zomato's extensive platform and targeted audience to deliver maximum reach and impact.
- **Close the Deal:** Present compelling proposals, negotiate effectively, and close deals to achieve ambitious sales targets and contribute to Zomato's revenue growth.
- **Stay Ahead of the Curve:** Keep yourself updated on the latest industry trends and advertising technologies to offer cutting-edge solutions to your clients.

- **Collaborate & Win:** Work closely with the wider sales and marketing team to ensure a seamless experience for clients and drive overall business success.

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Skills:

- **Fresh Graduate Enthusiasm:** A Bachelor's degree in Business, Marketing, or a related field, with a hunger to learn and grow in the fast-paced world of sales.
- **Communication Rockstar:** Excellent verbal and written communication skills to articulate complex ideas and proposals with clarity and persuasion.
- **Relationship Builder:** A genuine passion for building trust and rapport with clients, understanding their needs, and exceeding their expectations.
- **Sales Savvy:** A natural aptitude for sales and negotiation, with the ability to identify client pain points and present solutions that drive value.
- **Data Decoder:** A keen understanding of data analysis and interpretation to measure campaign performance and optimize strategies.
- **Tech-Savvy:** Familiarity with digital marketing platforms and a willingness to embrace new technologies.

Tags:

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